

### WASHINGTON STATE WINE COMMISSION

#### WHAT ARE WE

- WSDA Commodity
- Commission Est. 1987
- Marketing, Education,
   Viticulture & Enology
   Research

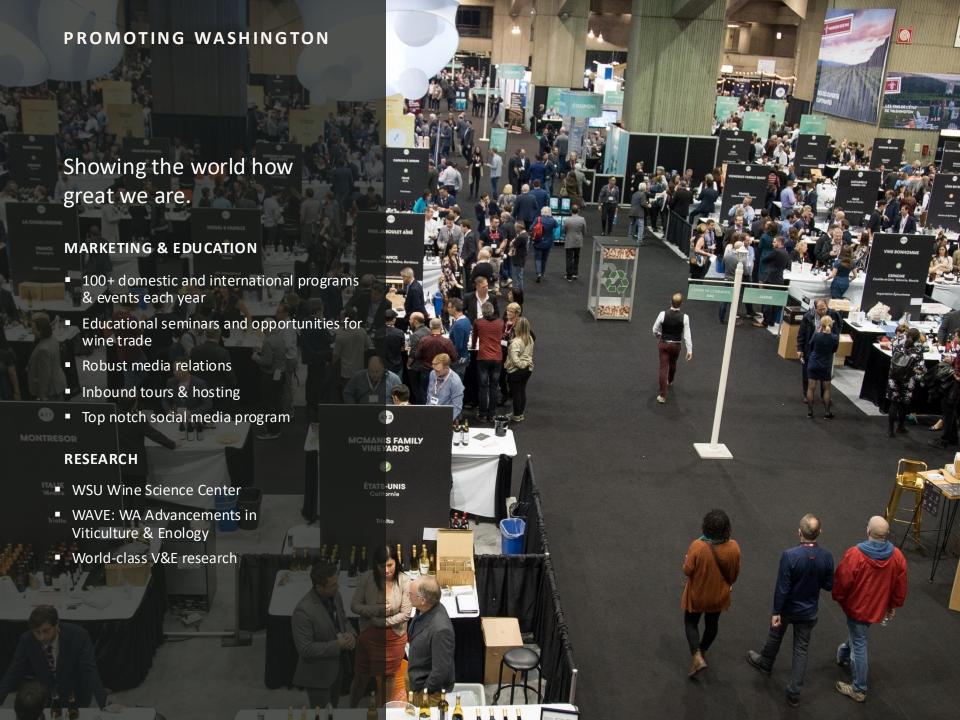
### **WHO ARE WE**

- 13-member industryappointed board
- 10 staff: marketing, communications and research

### **FUNDING**

- \$6.0M Annual Budget
- 100% industry funded
- Wine: \$0.08/gallon
- Grapes: \$12/ton



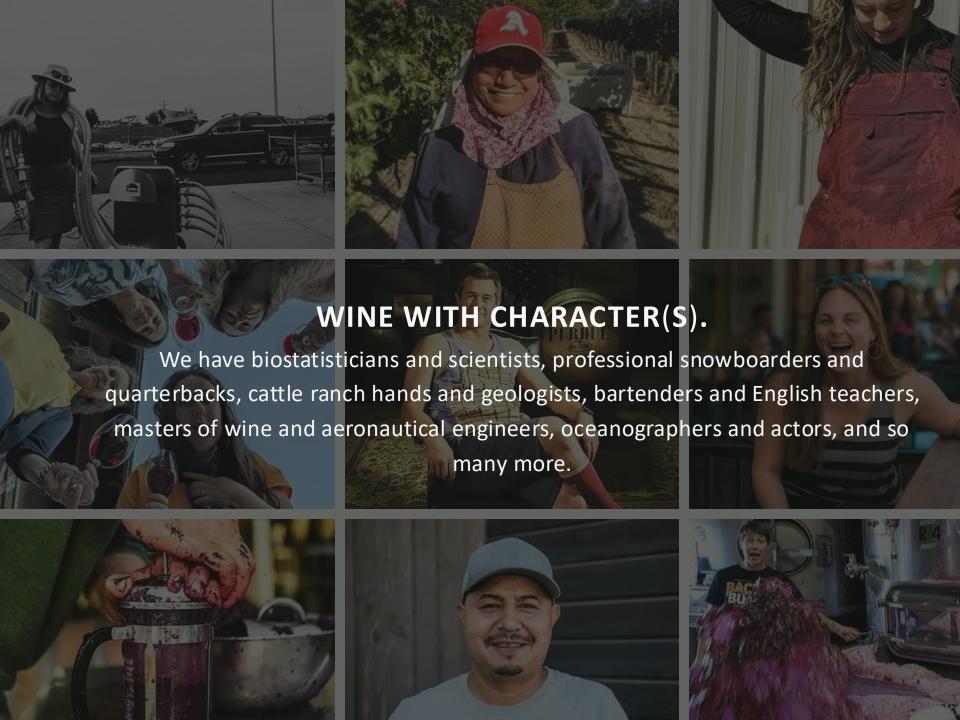












### WASHINGTON WINE TIMELINE



1825.

## First Grapes Planted

Washington's first grapes are planted at Fort Vancouver by the **Hudson's Bay Company**.



1914

## Important vineyards spring up,

in the Yakima Valley —most notably the vineyards of **W.B. Bridgman** of Sunnyside.

1940

### Dr. Walter Clore,

"The Father of Washington Wine," begins trials of grape varieties in eastern Washington to determine what would grow where and under what conditions. Later, he works closely with WSU scientist Chas Nagel to make research wines.



•1903



### Large-scale irrigation,

fueled by runoff from the melting snowcaps of the Cascade Mountains, begins in eastern Washington.

.1933



# 1960.

Commercial vineyards are planted in Washington.



## Ste. Michelle Vintners is established.

Now known as Chateau Ste. Michelle, it is Washington's largest winery.



1983

## Yakima Valley AVA is established

as Washington's first American Viticultural Area (AVA).



1962

Associated Vintners is established, later becoming Columbia Winery.

**1970 10 wineries** 



2015

## Wine Science Center

2001

## 100 wineries milestone



•2019 1,000 wineries



WINERIES

1,050+



**GROWERS** 

400+



**TONS PRODUCED** 

159,000



**ACRES PLANTED** 

50,000+



Ninety percent of Washington state's wineries are small, family-owned wineries who make fewer than 5,000 cases a year.

Annual In-state Economic Impact

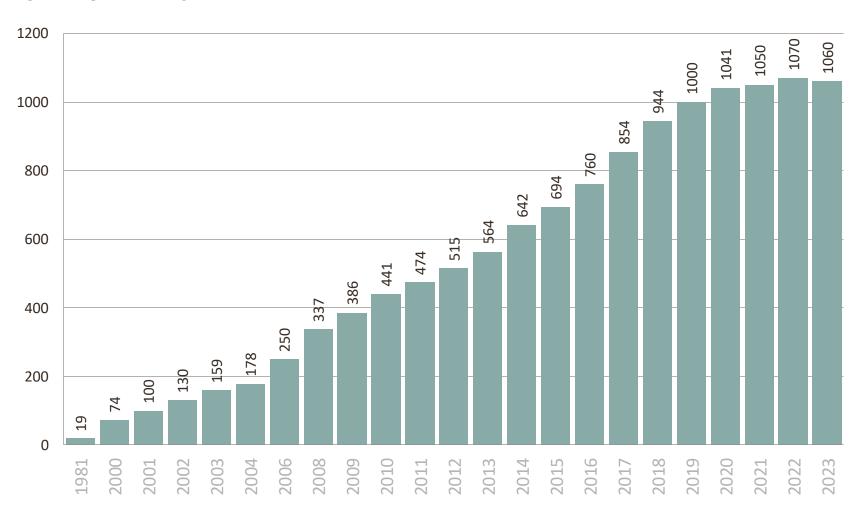
\$8+ Billion

Annual Wine Production

**12 Million Cases** 

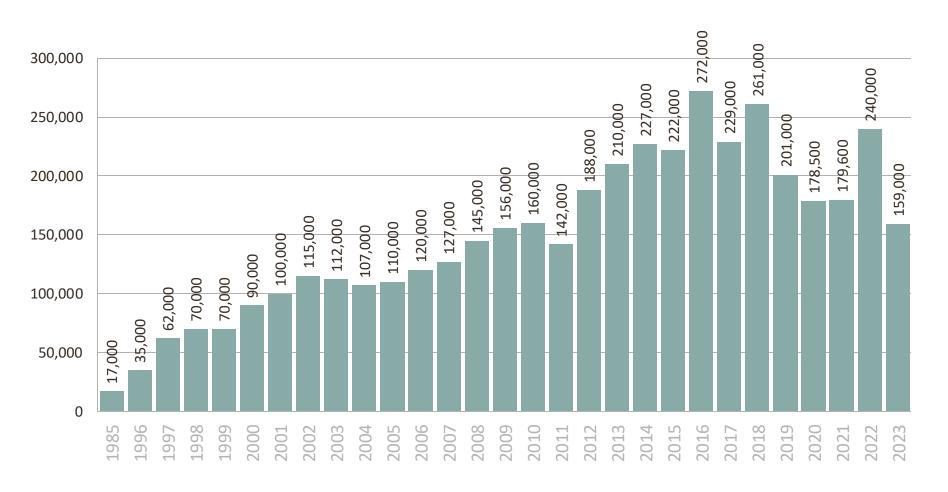
### LICENSED WINERIES

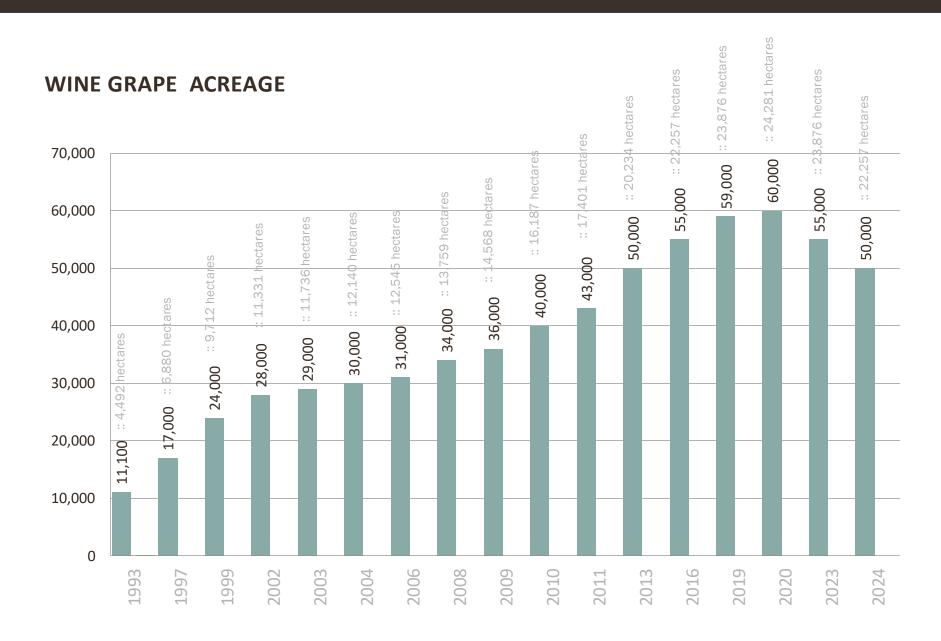
#### **NUMBER OF WINERIES**



### WINE PRODUCTION

#### **TONS OF GRAPES CRUSHED**



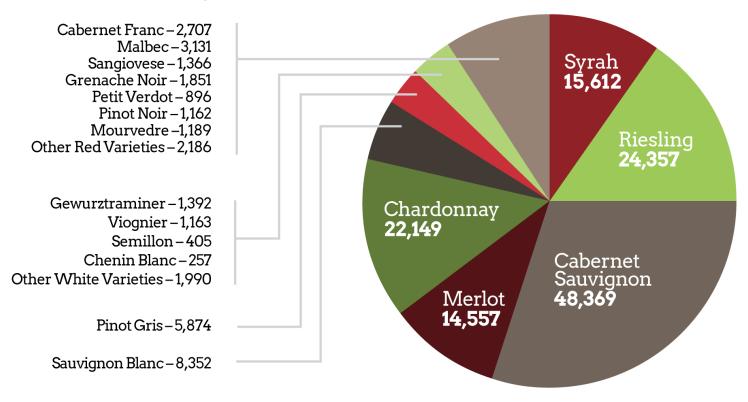


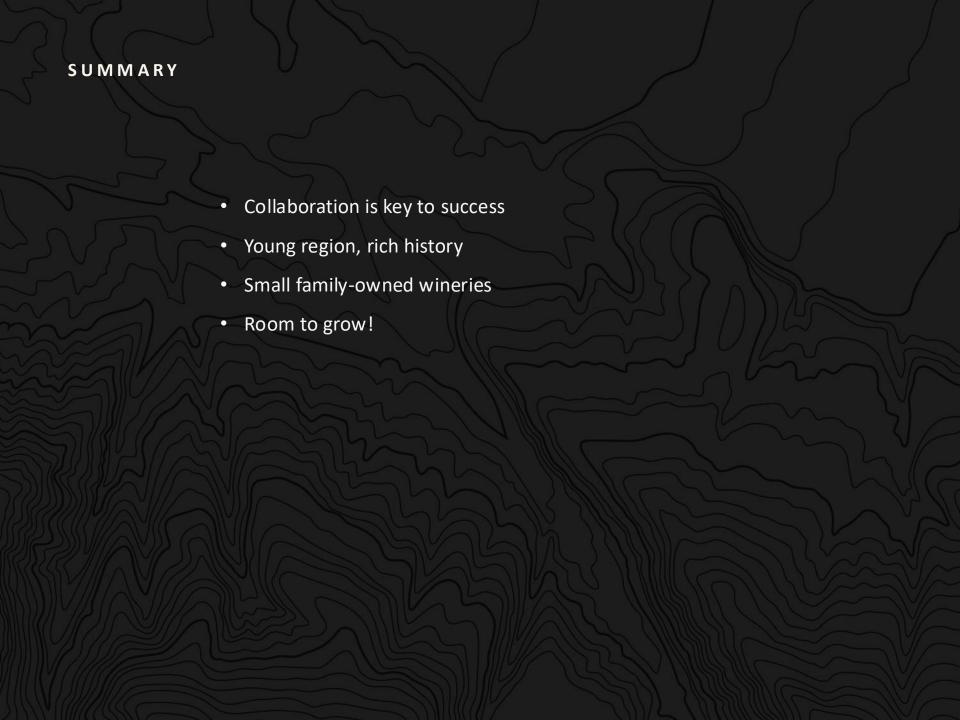
159,000 TONS HARVESTED

**REDS** 93,027 TONS

**WHITE** 65,947 TONS

### **GRAPE VARIETIES**





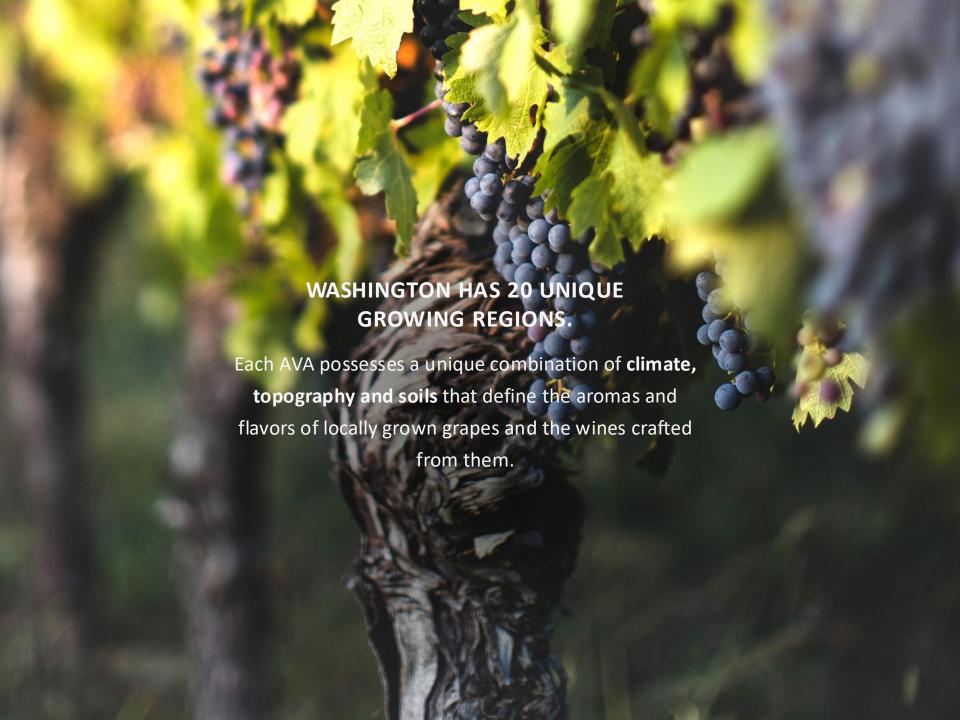


### ter·roir

/ter'wär/

noun

- 1. the complete natural environment in which a particular wine is produced, including factors such as the soil, topography, and climate.
- 2. the characteristic taste and flavor imparted to a wine by the environment in which it is produced.





### **COLUMBIA VALLEY**

Encompassing more than a quarter of the state, the Columbia Valley is by far Washington's largest growing region at nearly 11 million acres. Almost all of Washington's other growing regions are subappellations of the Columbia Valley.

**DESIGNATED**: 1984

#### ACREAGE:

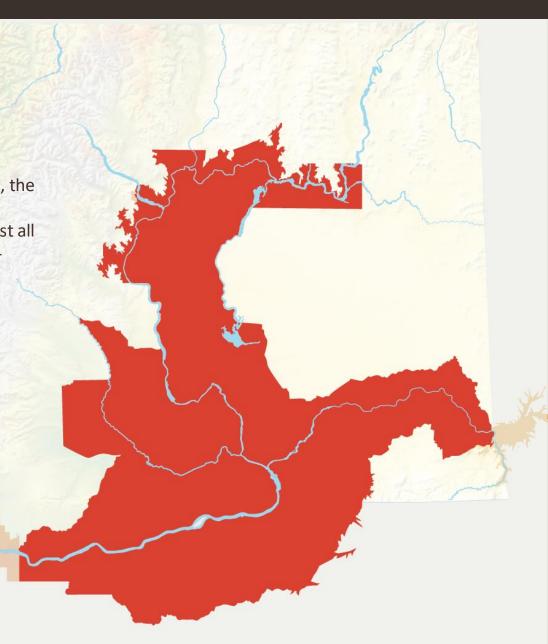
Total acreage: 11,308,636 (4,576,442 hectares) WA acreage: 8,748,949 (3,540,574 hectares) Total vineyard acreage: 60,079 (24,313 hectares) WA vineyard acreage: 59,234 (23,971 hectares)

TOP VARIETIES: Cabernet Sauvignon, Chardonnay, Merlot,

Riesling, Syrah

#### **ANNUAL PRECIPITATION:**

Average 6-8 inches, wide range throughout





### YAKIMA VALLEY

Washington State's first federally-recognized AVA, Yakima Valley has more than one quarter of Washington's total planted acreage. Yakima Valley is one of Washington's most diverse growing regions.

**DESIGNATED: 1983** 

ACREAGE:

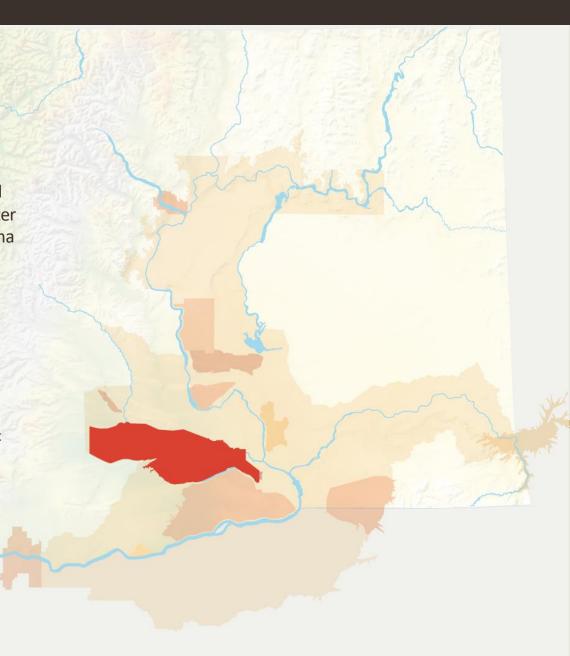
Total Acreage: 708,710 (286,804 hectares) Vineyard Acreage: 18,924 (7,658 hectares)

TOP VARIETIES: Chardonnay, Riesling, Merlot, Cabernet

Sauvignon, Syrah

#### **ANNUAL PRECIPITATION:**

Average 8 inches





### **WALLA WALLA VALLEY**

The Walla Walla Valley is home to some of Washington's oldest wineries and has the highest concentration of wineries in the state.

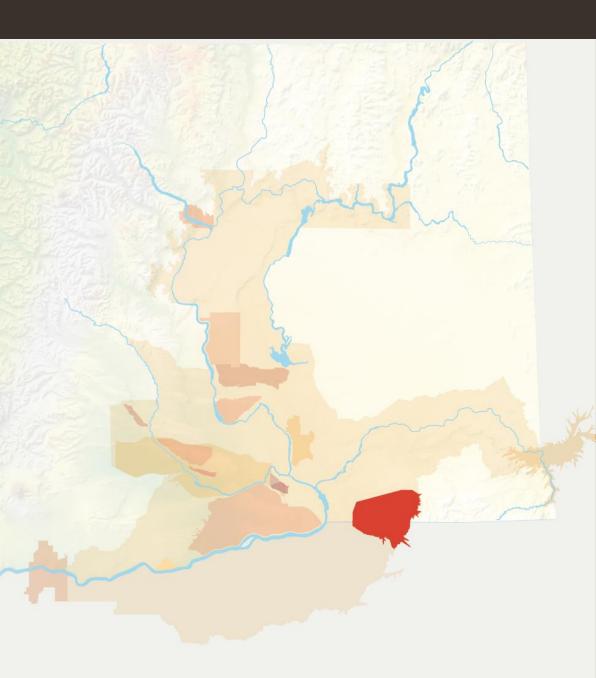
**DESIGNATED**: 1984

#### **VINEYARDS:**

Total acreage: 319,427 (129,267 hectares)
WA acreage: 220,799 (89,354 hectares)
Total vineyard acreage: 2,933 (1,186 hectares)
WA vineyard acreage: 1,672 (676 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot, Syrah

**ANNUAL PRECIPITATION: Range 7-22 inches** 







### **PUGET SOUND**

Washington's only appellation located west of the Cascade crest, Puget Sound is unique for Washington in that has a maritime climate. The appellation enjoys long, mild and dry summers, but gets enough rainfall to grow grapes without irrigation, unlike most growing regions east of the crest.

**DESIGNATED**: 1995

Acreage:

Total acreage: 2,918,765 (1,181,182 hectares)

Vineyard acreage: 104 (42 hectares)

TOP VARIETIES: Madeleine Angevine, Siegerebbe, Muller-

Thurgau, Pinot Gris,

Pinot Noir

**ANNUAL PRECIPITATION:** Range 15-60 inches



### **RED MOUNTAIN**

At 4,040 acres, Red Mountain is one of Washington's smallest and typically its warmest appellation, where growing season daytime temperatures average 90 degrees, gets only 5 inches (127 mm) of rain each year. It is dedicated almost exclusively to red wine grapes and produces some of the state's most sought-after grapes.

**DESIGNATED**: 2001

**ACREAGE**:

Total acreage: 4,538 (1,836 hectares) Vineyard acreage: 2,382 (963 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot, Syrah

**ANNUAL PRECIPITATION:** 

Average 5 inches



### **COLUMBIA GORGE**

The Columbia Gorge is the state's westernmost appellation east of the Cascade Mountains. A shared appellation with Oregon, the Columbia Gorge has very dry regions to the east as well as areas to the west that receive so much rain they are able to dry farm.

**DESIGNATED**: 2004

#### ACREAGE:

Total acreage: 186,610 (75,518 Hectares) WA acreage: 66,604 (26,953 Hectares) Total vineyard acreage: 950 (384 Hectares) WA vineyard acreage: 372 (151 Hectares)

TOP VARIETIES: Pinot Noir, Chardonnay, Pinot Gris,

Riesling

#### **ANNUAL PRECIPITATION:**

Range 10-36 inches





### **HORSE HEAVEN HILLS**

The Horse Heaven Hills is home to over one quarter of Washington's planted acreage. It is a warm region, but with consistent winds that allow a wide variety of grapes to ripen successfully.

**DESIGNATED**: 2005

#### ACREAGE:

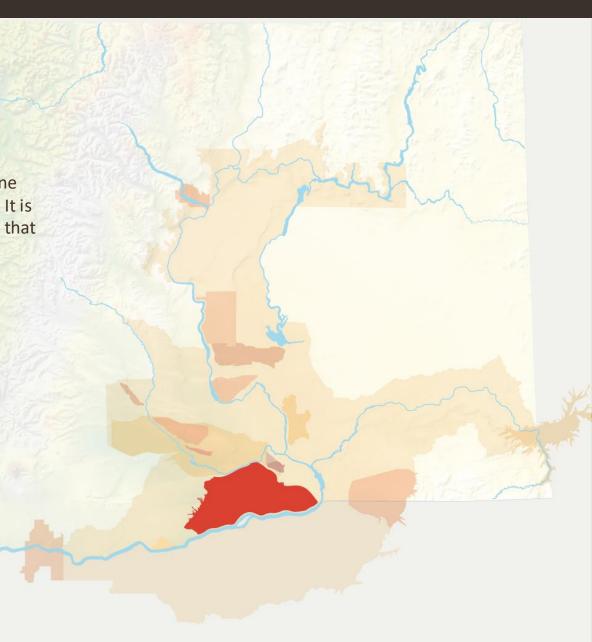
Total acreage: 576,603 (233,342 hectares) Vineyard acreage: 17,082 (6,912 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot,

Chardonnay, Riesling, Syrah

#### **ANNUAL PRECIPITATION:**

Average 9 inches





## **WAHLUKE SLOPE**

The Wahluke Slope is a large alluvial fan that stretches down to the Columbia River. It is known for its gentle grade and consistency of aspect. It is a dry, very warm site near the center of the larger Columbia Valley AVA.

**DESIGNATED: 2006** 

### ACREAGE:

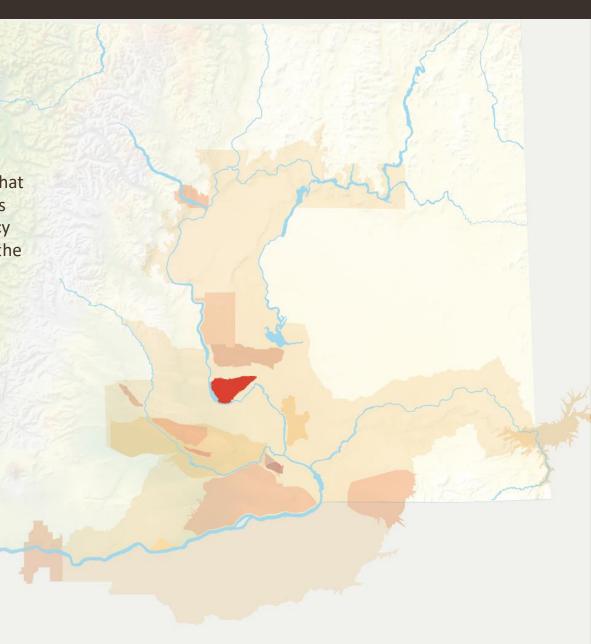
Total acreage: 80,490 (32,573 hectares) Vineyard acreage: 9,277 (3,754 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot,

Chardonnay

### **ANNUAL PRECIPITATION:**

Average 6 inches





## **RATTLESNAKE HILLS**

The Rattlesnake Hills AVA is located along the north-central edge of the Yakima Valley appellation. The high elevation of the Yakima Ridge to the north of the Rattlesnake Hills protects the area from winter freezes that can affect other areas of the state.

**DESIGNATED: 2006** 

ACREAGE:

Total acreage: 74,380 (30,100 hectares) Vineyard acreage: 1,832 (741 hectares)

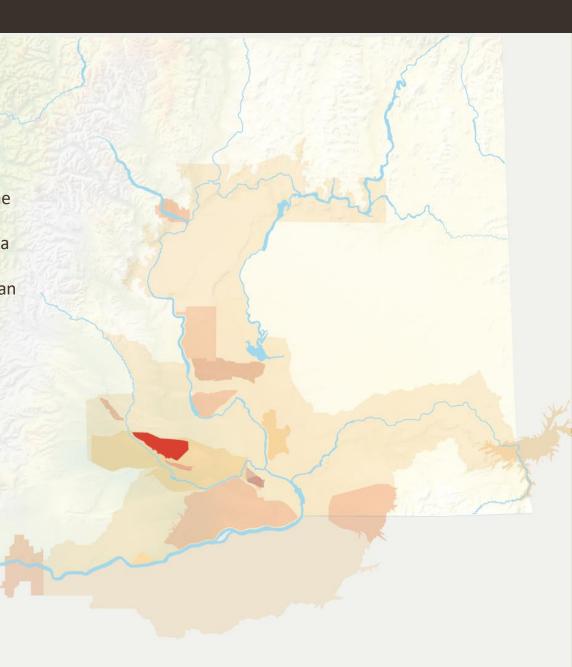
TOP VARIETIES: Merlot, Riesling,

Sauvignon, Syrah

**ANNUAL PRECIPITATION:** 

Range 6-12 inches

Cabernet





### LAKE CHELAN

This AVA wraps around the tourist-popular Lake Chelan. The lake has a moderating effect on summer and winter temperatures, which along with its more northern location allows it to excel at cooler climate grapes. The appellation also has a granitic bedrock, compared to the basalt bedrock of the rest of the Columbia Valley.

**DESIGNATED: 2009** 

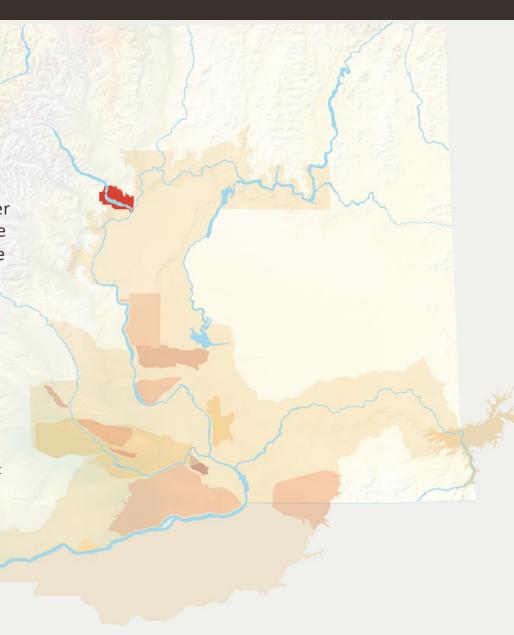
ACREAGE:

Total acreage: 24,114 (9,758 hectares) Vineyard acreage: 301 (121 hectares)

TOP VARIETIES: Syrah, Pinot Noir, Chardonnay, Pinot Gris, Merlot

**ANNUAL PRECIPITATION:** 

Average 12 inches





## **SNIPES MOUNTAIN**

Snipes Mountain is an anticline of the Yakima Fold belt, elevated from its surroundings and containing unique soils from the ancestral riverbed of the Columbia River. It contains some of the state's oldest grape vines.

**DESIGNATED**: 2009

ACREAGE:

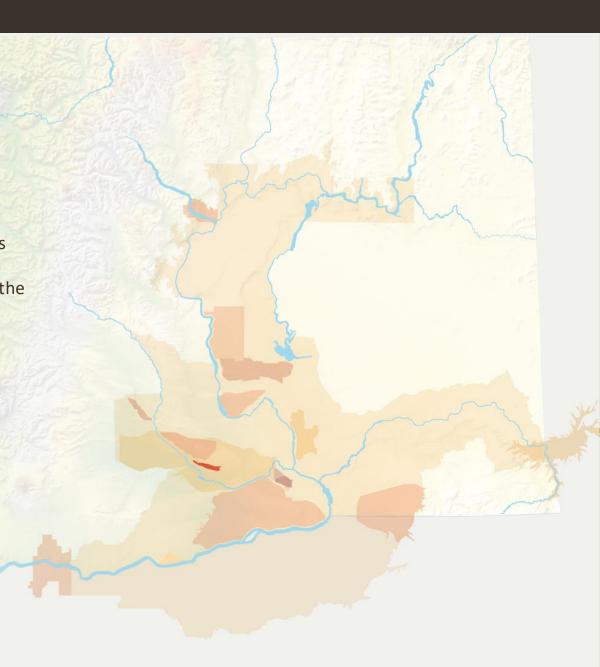
Total acreage: 4,005 (1,620 hectares) Vineyard acreage: 859 (347 hectares)

TOP VARIETIES: Cabernet Sauvignon,

Merlot, Chardonnay

**ANNUAL PRECIPITATION:** 

Average 7 inches





## **NACHES HEIGHTS**

Naches Heights is an extremely young growing region, with its first vinifera plantings in 2002. The AVA sits on a volcanic plateau and all of the vines planted in the appellation are biodynamic or organically farmed.

**DESIGNATED**: 2011

ACREAGE:

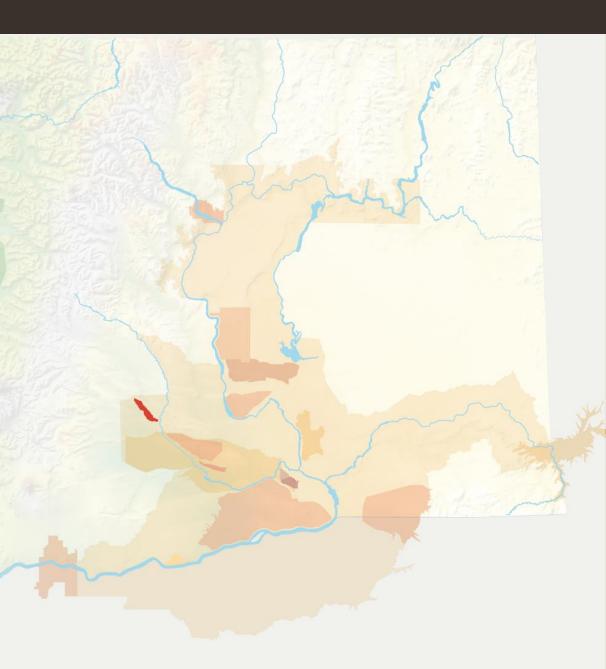
Total acreage: 13,165 (5,327 hectares) Vineyard acreage: 45 (18 hectares)

TOP VARIETIES: Chardonnay and Cabernet

Sauvignon

**ANNUAL PRECIPITATION:** 

Range 10-13 inches





# ANCIENT LAKES OF COLUMBIA VALLEY

Named after a series of 35 lakes that dot the area, the Ancient Lakes more northerly location contributes to large diurnal swings and cooler fall temperatures that help lock in acidity. The area is dominated by white varieties.

**DESIGNATED**: 2012

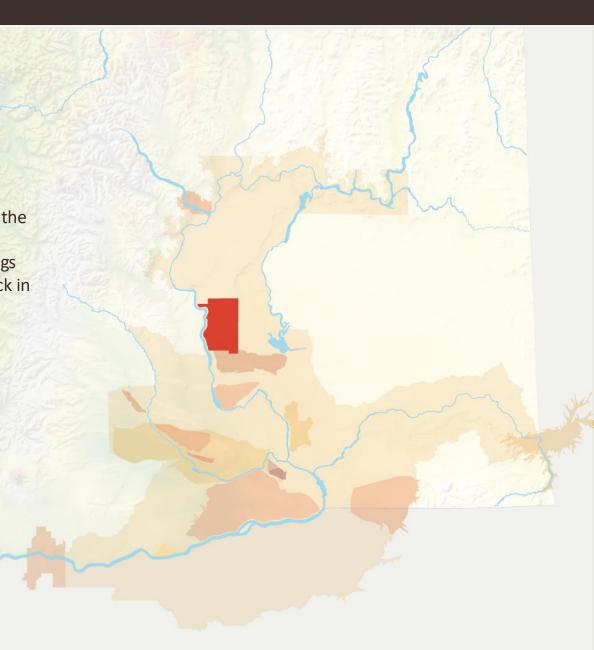
**ACREAGE**:

Total acreage: 162,762 (65,867 hectares) Vineyard acreage: 1,596 (646 hectares)

**TOP VARIETIES:** Riesling and Chardonnay

**ANNUAL PRECIPITATION:** 

Average 6 inches





## **LEWIS-CLARK VALLEY**

The Lewis-Clark Valley AVA's soil is comprised of decomposing perennial grasses and grass roots with capacity to hold water. The region has good planting areas that are easy to develop and contains air drainage characteristics that are ideal for wine grapes.

**DESIGNATED: 2016** 

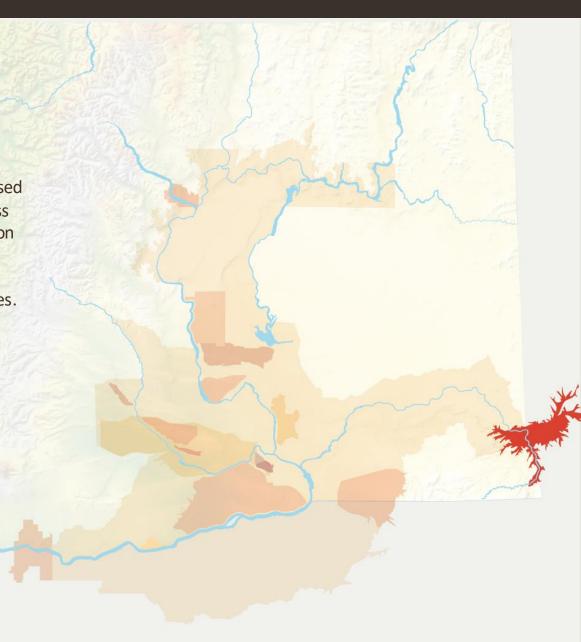
### **VINEYARDS**:

Total acreage: 306,650 (124,096 Hectares) WA acreage: 85,238 (34,494 Hectares) Total vineyard acreage: 100 (40 Hectares) WA vineyard acreage: 9 (4 Hectares)

VARIETIES: Chardonnay, Pinot Noir, Merlot

#### **ANNUAL PRECIPITATION:**

16 inches





## **ROYAL SLOPE**

Royal Slope is comprised mostly of southfacing slopes, highly regarded in the Pacific Northwest because of the northerly latitude. There are more than 20 different varieties planted within the appellation.

**DESIGNATED**: 2020

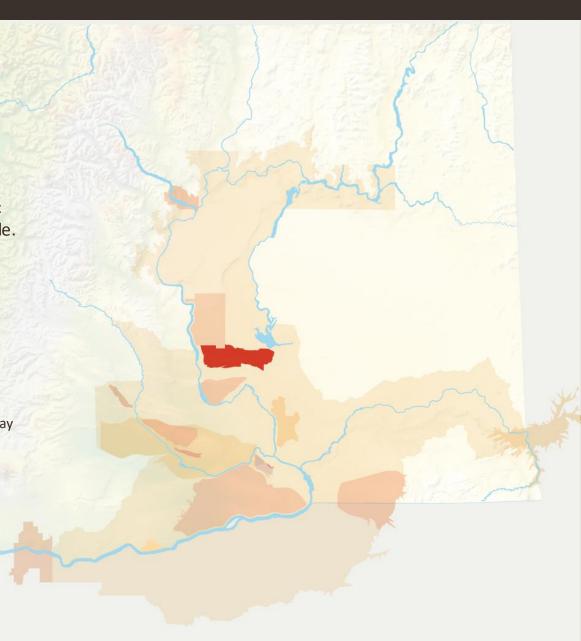
### ACREAGE:

Total acreage: 156,389 (63,288 hectares) Vineyard acreage: 1,900 (768 hectares)

**TOP VARIETIES:** Cabernet Sauvignon, Syrah, Chardonnay

### **ANNUAL PRECIPITATION:**

Average 6-8 inches





## **CANDY MOUNTAIN**

Candy Mountain is Washington's smallest appellation. There are currently 110 acres of vineyards, almost all of which are red varieties. It's located on a very warm, isolated mountain with excellent cold air drainage that rises above lower elevation plains.

**DESIGNATED**: 2020

ACREAGE:

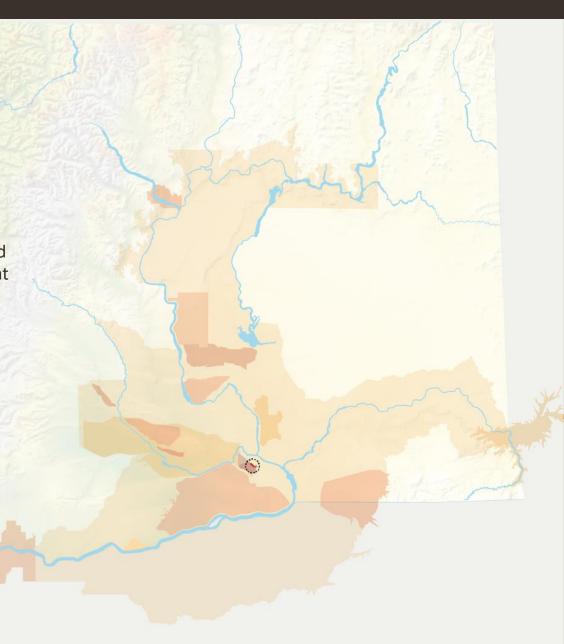
Total acreage: 815 (330 hectares) Vineyard acreage: 110 (44 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot, Syrah,

Sangiovese

**ANNUAL PRECIPITATION:** 

Average 5 inches





# THE BURN OF COLUMBIA VALLEY

Located west of the Horse Heaven Hills, The Burn of Columbia Valley experiences a long growing season, slightly more precipitation compared to other regions, and notable impacts from wind coming up from the Columbia Gorge. There are approximately 1,500 acres of wine grapes currently planted, and Cabernet Sauvignon is the majority variety.

**DESIGNATED**: 2021

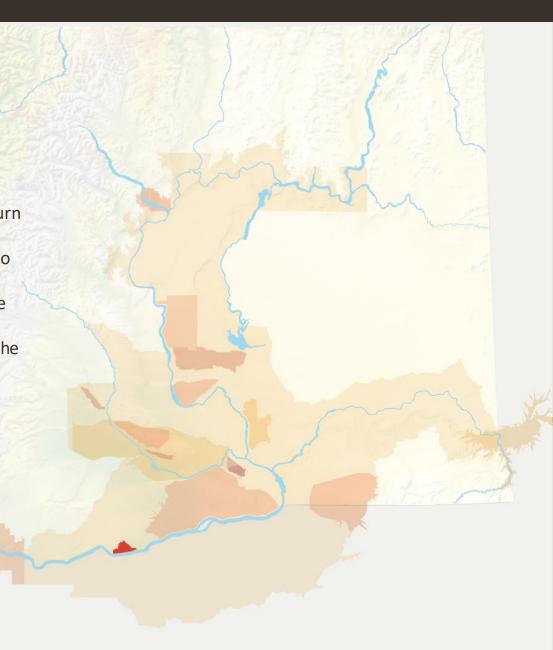
ACREAGE:

Total acreage: 16,870 (6,827 hectares) Vineyard acreage: 1,500 (607 hectares)

TOP VARIETIES: Cabernet Sauvignon, Chardonnay

**ANNUAL PRECIPITATION:** 

Average 8-9 inches





### WHITE BLUFFS

Nearly one out of every 10 wineries in Washington sources wine grapes from the White Bluffs AVA. Located in the middle of the Columbia Valley, several vineyards within the AVA are 40+ years old. White Bluffs encompasses two plateaus that rise above the surrounding plains, and the added elevation protects the vines from cold air on the valley floor to extend the growing season.

**DESIGNATED**: 2021

### ACREAGE:

Total acreage: 93,738 (37,934 hectares) Vineyard acreage: 1,127 (456 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot, Syrah, Riesling,

Sauvignon Blanc

#### **ANNUAL PRECIPITATION:**

Average 6-8 inches



## **GOOSE GAP**

Goose Gap and the adjoining Goose Mountain create a rough triangle between Candy Mountain, Red Mountain and Badger Mountain. The orientation of Goose Mountain is east to west, whereas almost all nearby hills are northwest to southeast. Vineyards are dominantly planted on north and northeast slopes as opposed to nearby vineyards on south or southwest slopes, which leads to less solar radiation and later ripening.

**DESIGNATED**: 2021

ACREAGE:

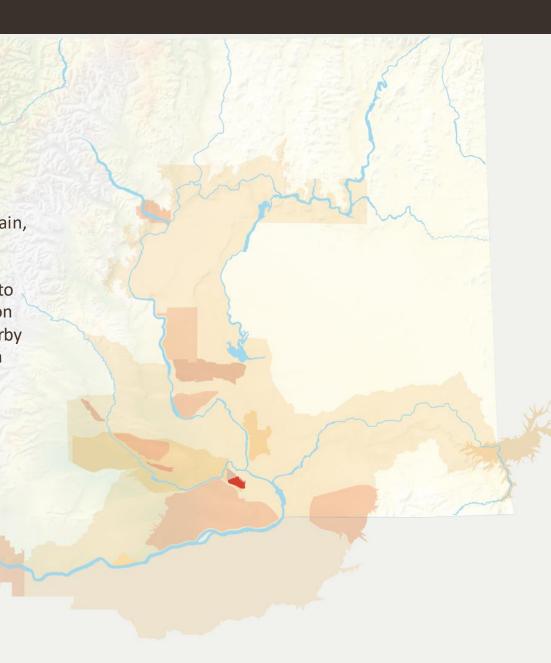
Total acreage: 8,129 (3,289 hectares)

Vineyard acreage: 1,800 acres (728 hectares)

TOP VARIETIES: Cabernet Sauvignon, Merlot, Syrah,

Chardonnay

**ANNUAL PRECIPITATION**: Average 6-8 inches





## **ROCKY REACH**

Located between Chelan and Wenatchee, Rocky Reach is unique from almost all other appellations in the Columbia Valley in that it has predominantly granitic bedrock, a feature it shares with only Lake Chelan. It is located at low elevations within the valley, making it considerably warmer with a longer growing season relative to the surrounding mountains and plateaus.

**DESIGNATED**: 2022

**ACREAGE**:

Total acreage: 32,333 (13,084 hectares) Vineyard acreage: 117 (47 hectares)

**TOP VARIETY:** Cabernet Sauvignon



## **BEVERLY, WASHINGTON**

Located between the Royal Slope to the north and Wahluke Slope to the south, Beverly is defined by heat, wind, and well-drained soils. The appellation is one of the warmest in the state and receives a mere five inches of precipitation annually. Both average wind and daily maximum speeds are significantly higher compared to nearby Royal Slope, which keeps canopy and berry size small and contributes to thicker skins.

**DESIGNATED**: 2024

ACREAGE:

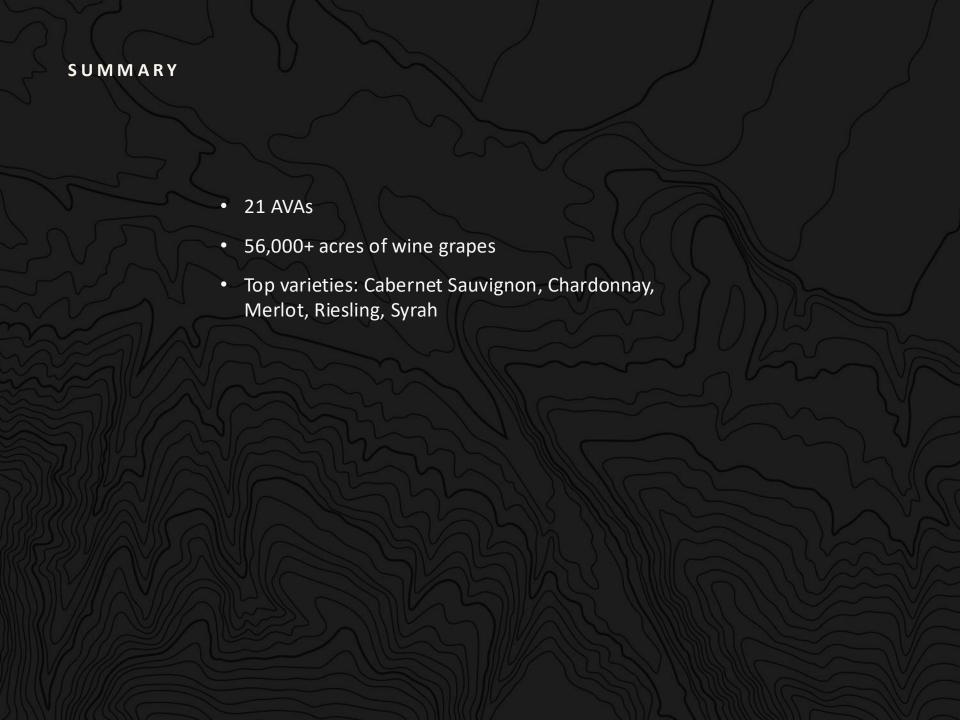
Total acreage: 2,415 (977 hectares) Vineyard acreage: 400 (162 hectares)

TOP VARIETY: Cabernet Sauvignon, Merlot, Malbec, Cabernet

Franc









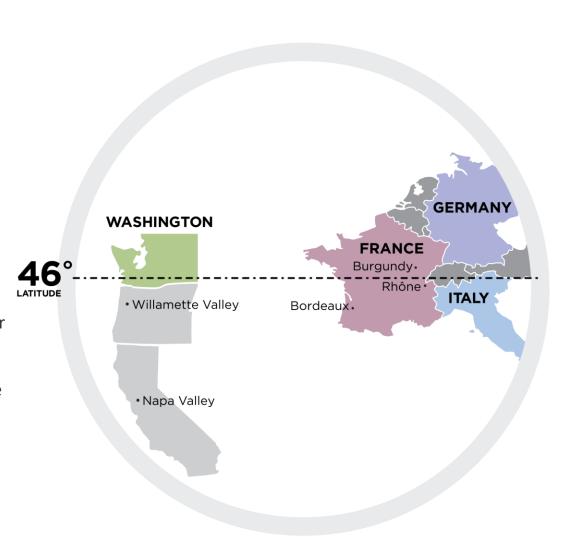


## PERFECT CLIMATE FOR GROWING WINE GRAPES

Washington state shares the same latitude as other famous wine regions in Europe– 46°North.

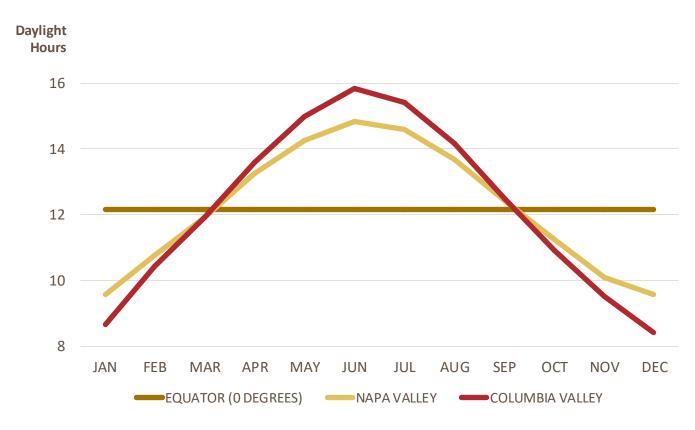
## What's so special about the 46° parallel?

The 46° parallel is the sweet spot for growing grapes—at that angle to the sun our region receives the most amount of sunlight during the growing season.



### **PEAK GROWING PERIOD**

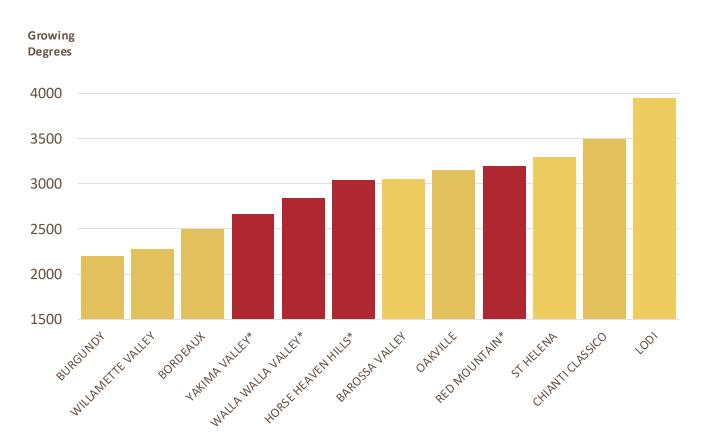
Nearly 55 additional hours of daylight compared to Napa Valley\*



 $<sup>^{*}</sup>$  Difference in daylight March  $19^{th}$  – June 21st

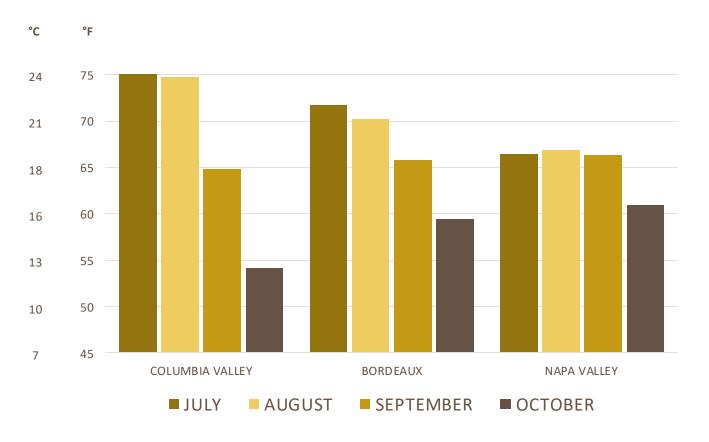
Source: U.S. Naval Observatory

### **AVERAGE GROWING DEGREE DAYS**



\* 26-Year Average

### **MEAN TEMPERATURE BY REGION (2013-2017)**



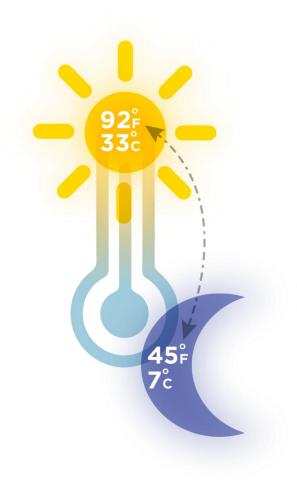
### **DIURNAL RANGE**

**Diurnal range** is the difference between day and night temperatures in the vineyard; the gap between the hottest temperature and the coolest.

Warm days and cool nights help maintain the natural acidity of the grapes.

A large diurnal range can help grapes to ripen in a more balanced way. Warmer daytime temperatures help to foster sugar development, but cool nights can help to preserve aromas, freshness and acidity.

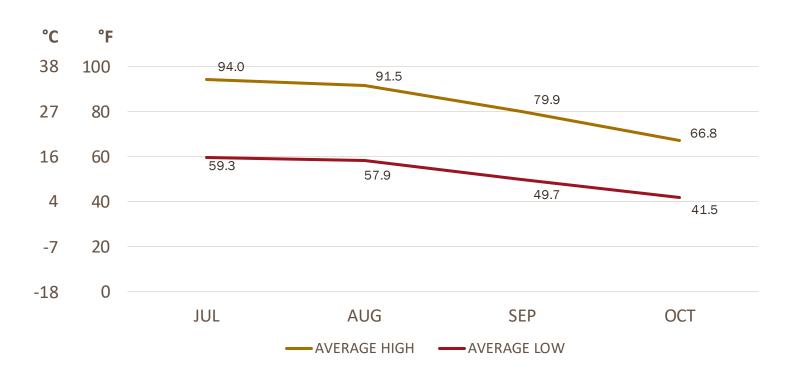
**Washington State** has some of the most dramatic daily temperature fluctuations of any wine region, ranging from 35°F to as much as 47°F\* between day and night temperatures.

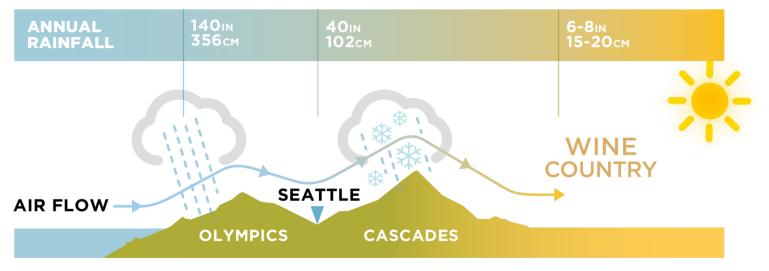


<sup>\*5-</sup>Year average Mean & average Max Diurnal shift, July

#### SIGNIFICANT & BENEFICIAL TEMPERATURE CHANGES

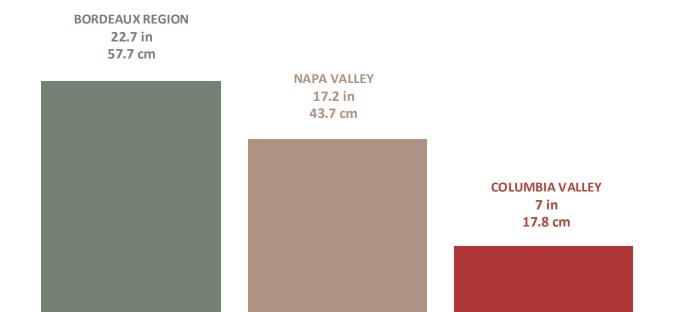
Warm Daytime Temps + Chilly Nighttime Temps = Ripeness of phenolics & acidity

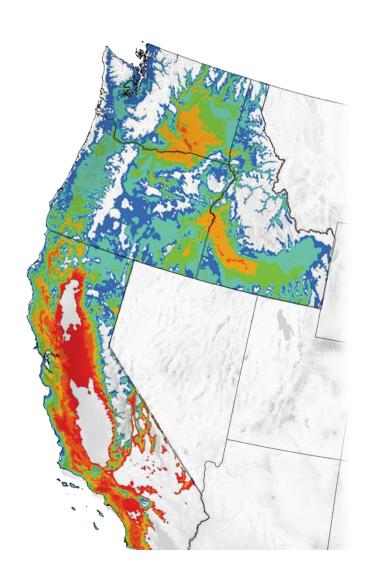




The Columbia Valley is protected from wet weather systems by two major mountain ranges, the Olympics and the Cascades, creating the perfect climate for wine in the warm and dry eastern part of the state.

#### **AVERAGE ANNUAL RAINFALL**





#### **HEAT MAP**

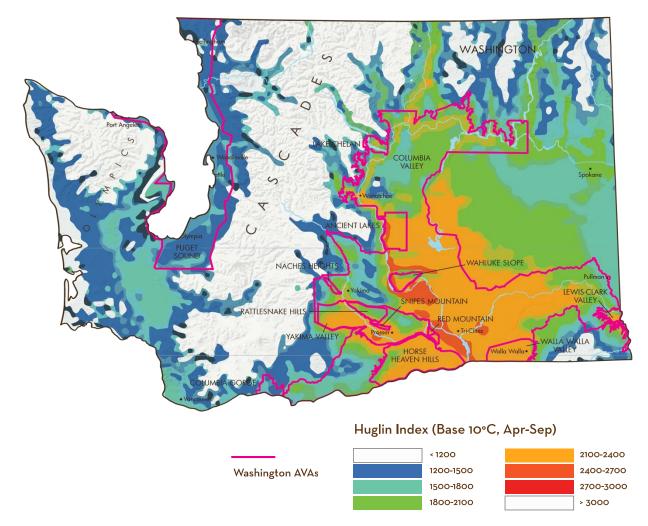
3 climatic indicators to give a macro view of viticulture regions:

- Dryness Index
- Thermal Index
- Cool Night Index

#### Huglin Index (Base 10°C, Apr-Sep)

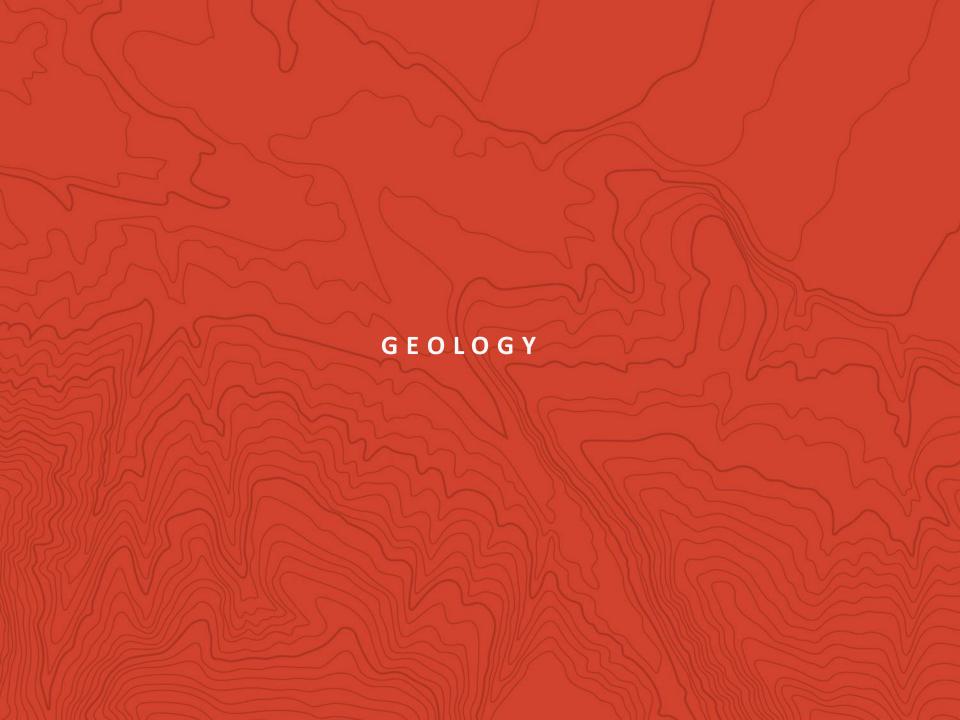


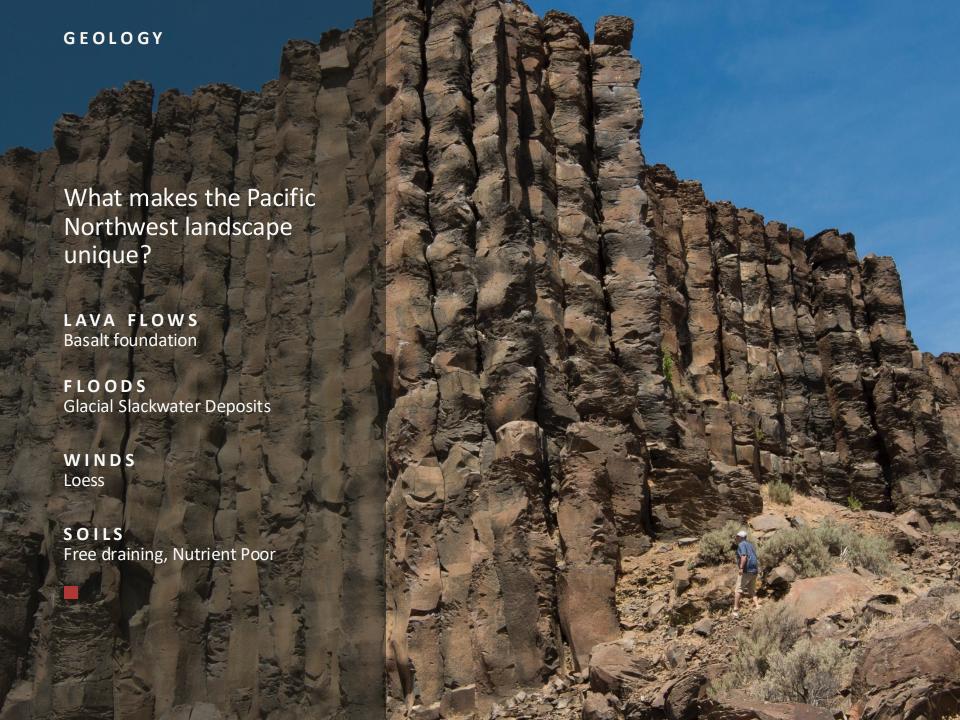
Source: Huglin Index

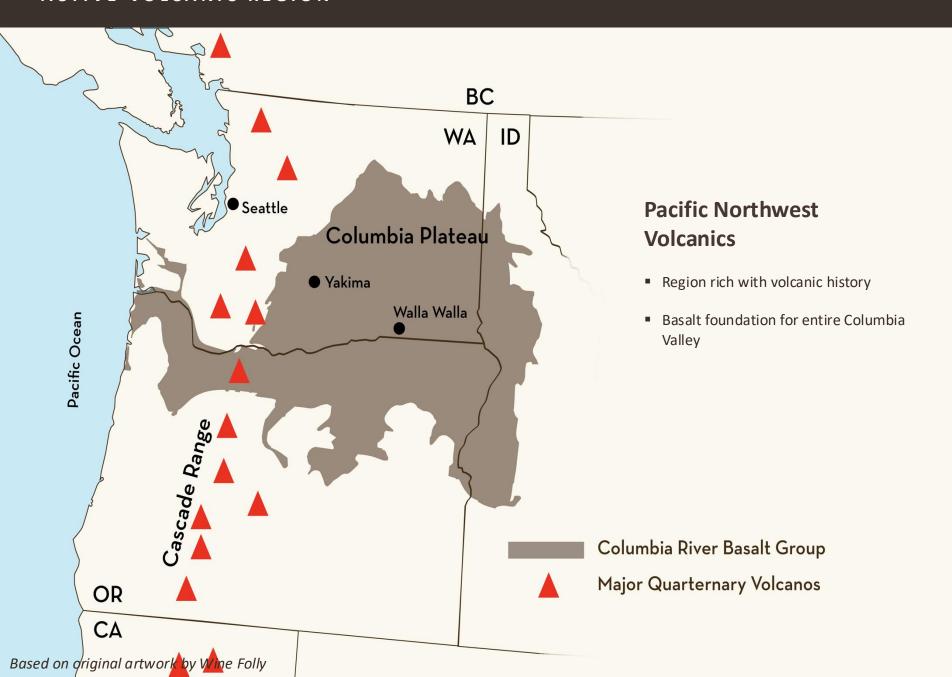


Source: Huglin Index





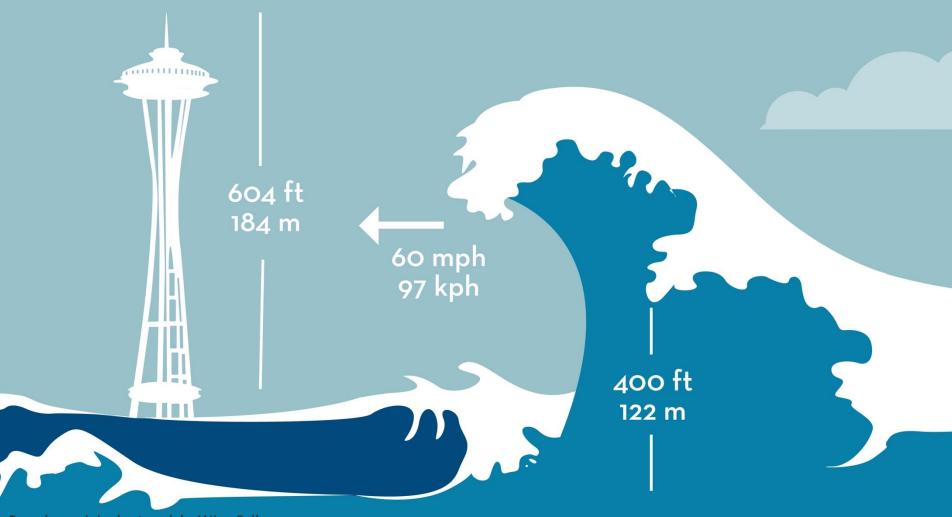




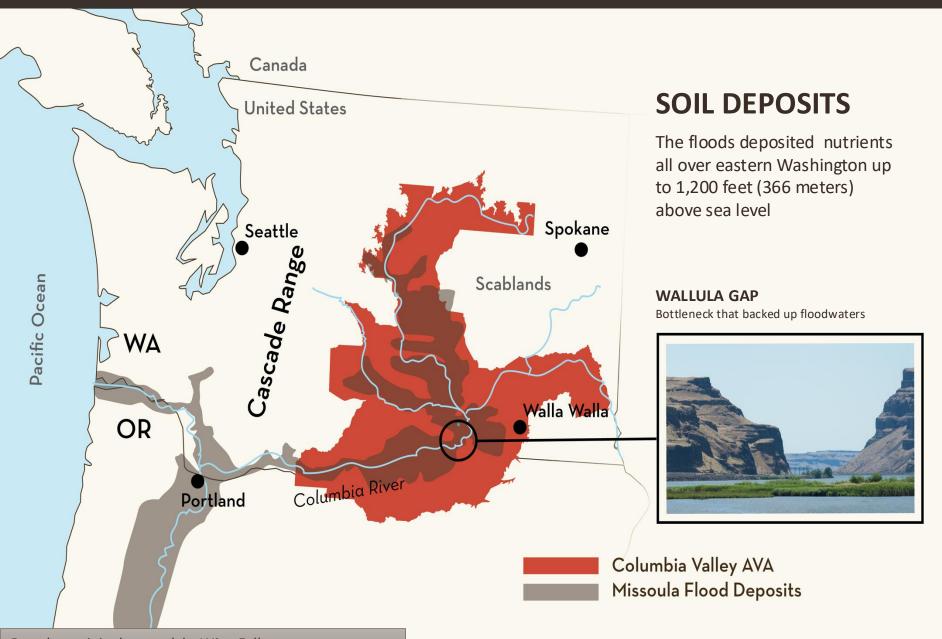




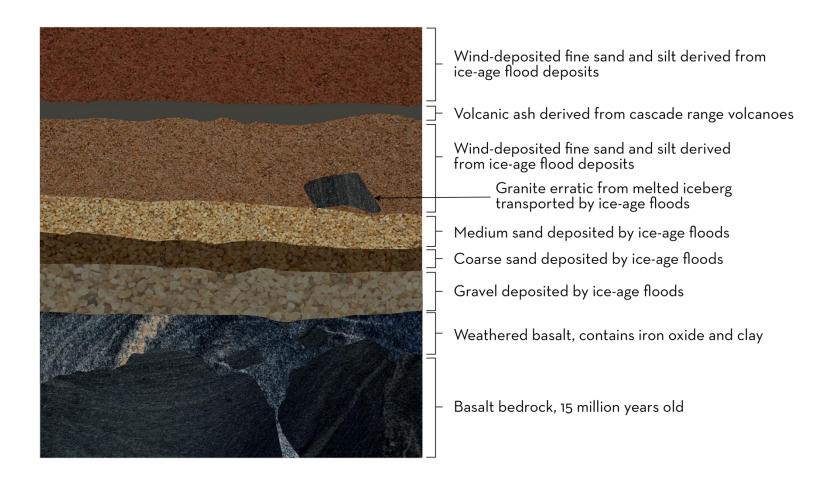
When the ice shelf broke, it caused massive flooding.



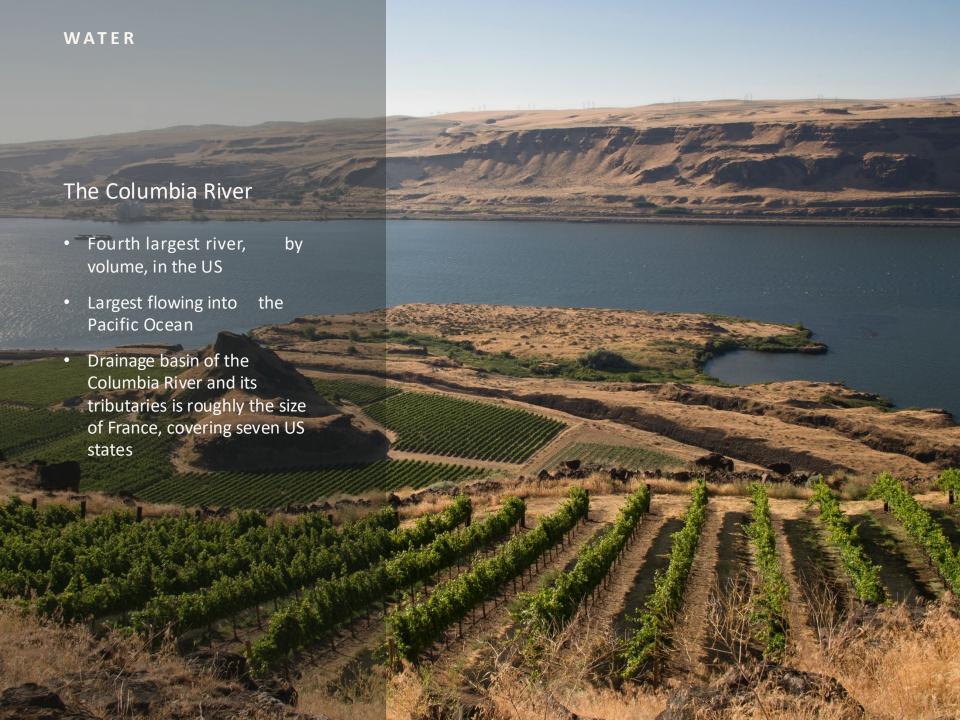








Source: Kevin Pogue, PHD



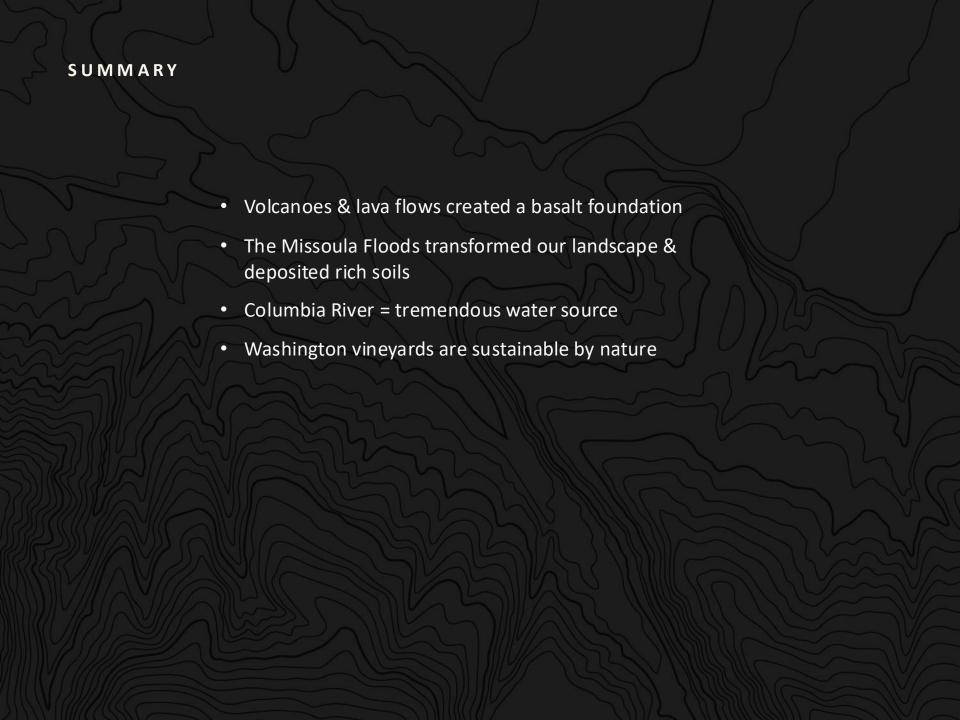
#### RECIPE FOR SUCCESS

Our terroir and quality of fruit makes for superior wine.

- DRY CLIMATE
- ABUNDANT SUNLIGHT
- DIURNAL SHIFT
- LEAN SOILS
- AVAILABILITY OF WATER
- LOW DISEASE AND PEST PRESSURE
- PERSISTENT WIND
- COLD WINTERS









# History made us, and now, we're making history.







## If there's one thing we've got, it's character.







## Nobody tastes like us because nobody looks like us.







# Washington wine is sustainable by nature.







### We're the best of both worlds.







# The Washington wine way? Rising tide floats all boats.







### Connect with WA Wine.

